

# Services

## Custom Software Development

In business software, one size--or style&mdash;doesn't fit everyone. You might want your accounting package to interface better with your bank. Or integrate your accounting and inventory systems to simplify business operations, reduce errors and manage your cashflow better. Maybe you just want a report customized to make life easier for you and your customers.

Focal Technology can tailor the software programs you depend on the most to meet your company's needs. So you get the results you want every day, with less hassle, less effort, and a better bottom line.

We write software ourselves, using technologies like Java, PHP and .NET &ndash; Microsoft's services strategy that connects information, people, systems, and devices through software. But unlike other software programmers, we'll do the job better, faster, on time and on budget. As a Microsoft Gold Certified Partner, we've been trained to solve challenges quickly, so your business can get the edge -- now.

Our custom application development process covers the process from start to finish: discovery, designing, developing, testing, and deploying your software. **Development Phases**

**Discovery:** We evaluate your software requirements, and generate a writeup that clearly explains our assessment of what will work best for your business. **Specification and Design:**

We design a comprehensive software solution that meets your specific requirements. **Development:**

We write the software itself.

**Testing and Deployment:** We test the software and install it on your system.

**Get the Focal Advantage**

- Results -- Your project will stay on time and on budget because we use a time-based project management system.
- Appropriate -- Your custom software will be developed in the platform that best fits your needs.
- Economical -- For Web sites, we provide both graphics and commerce components, so you don't need two different vendors to build your site.
- Dependable -- You get the quality that only comes from having Microsoft Certified Programmers working for you.